

Exam. Code : 217601

Subject Code : 4602

M.Com. 1st Semester

**MANAGEMENT PRINCIPLES AND ORGANIZATION
BEHAVIOUR**

Paper—MC—103

Time Allowed—3 Hours]

[Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **one** question from each Section. The fifth question can be answered from any Section. Each question carries **20** marks.

SECTION—A

1. Explain the nature and purpose of management.
2. Discuss the factors affecting decentralisation of an organisation.

SECTION—B

3. Write short notes on :
 - (a) Alderfer's ERG Theory.
 - (b) Equity Theory of Motivation.
4. Explain the managerial Grid of leadership.

SECTION—C

5. Discuss various determinants of personality.

6. Write short notes on :

- (a) Cognitive Dissonance Theory.
- (b) Types of Attitudes.

SECTION—D

7. Write short notes on :

- (a) Concept of Emotional Intelligence.
- (b) Sources of Emotions.

8. Define Perception. Explain the factors affecting perception.